

Message Text

UNCLASSIFIED

PAGE 01 CARACA 08013 252044Z
ACTION ARA-14

INFO OCT-01 EUR-12 ISO-00 EB-08 /035 W
-----112477 261741Z /45

R 251504Z AUG 78
FM AMEMBASSY CARACAS
TO SECSTATE WASHDC 3602
INFO USDOC WASHDC
AMEMBASSY LONDON

UNCLAS CARACAS 8013

E.O. 11652: N/A
TAGS: BBSR VE
SUBJ: MARKET RESEARCH: POLLUTION CONTROL EQUIPMENT-VENEZUELA.

REF: A. CARACAS 7534 B. STATE 208926

1. EMBASSY HAS INITIATED PRELIMINARY CONTACTS WITH LOCAL RESEARCHERS IN ORDER TO OBTAIN BIDS FOR SUBJECT RESEARCH. POSSIBILITY OF IN-HOUSE RESEARCH HAS BEEN DISREGARDED CONSIDERING YOUR REQUEST FOR SOLICITATION OF BIDS.

2. EMBASSY WOULD LIKE TO CALL USDOC'S ATTENTION TO THE LIMITATIONS LISTED IN REF. A FOR A STUDY IN THIS FIELD, WHICH WILL BE ALMOST INSURMOUNTABLE OBSTACLES FOR A FOREIGN FIRM NOT COMPLETELY FAMILIAR WITH THE LOCAL SCENE. ALSO EXTENSIVE LOCAL TRAVEL WILL BE REQUIRED. COMMERCIAL SECTION HOPES THAT IT WILL BE ABLE TO OBTAIN BIDS FROM LOCAL RESEARCHERS WHICH CAN COMPETE WITH THE TRADITIONAL LOW PRICES OF SOME OF THE BRITISH RESEARCH FIRMS BECAUSE IN THIS INSTANCE SELECTION OF A WELL-ESTABLISHED LOCAL FIRM APPEARS TO BE BEST MEANS OF SECURING AND ADEQUATE STUDY OF THIS UNDERDEVELOPED MARKET OF WHICH SO LITTLE IS KNOWN IN VENEZUELA.

3. EMBASSY WOULD ALSO LIKE TO OBTAIN FROM USDOC AUTHORIZATION TO INCLUDE IN CONTRACT AND SPECIFICATIONS (EITHER IN VENEZUELA OR IN ENGLAND) THE REQUEST FOR A LIST OF INTERVIEWS PERFORMED AND FOR
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A TRADE LIST, WHICH ARE NOT REQUIRED IN THE RECEIVED SPECIFICATIONS. BOTH REQUIREMENTS NOT ONLY PERMIT A BETTER CONTROL OF THE WORK PERFORMED, BUT ALSO PROVIDE A VALUABLE TOOL FOR OUR COMMERCIAL ACTIVITIES.
CROWLEY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 25 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978CARACA08013
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780350-0427
Format: TEL
From: CARACAS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780825/aaaaaugq.tel
Line Count: 60
Litigation Code IDs:
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Litigation History:
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Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 CARACAS 7534
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1624821
Secure: OPEN
Status: NATIVE
Subject: MARKET RESEARCH: POLLUTION CONTROL EQUIPMENT-VENEZUELA.
TAGS: BBSR, VE
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/bd3a105c-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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